

# Construction Industry gets the mix right with intelligent **SAP Business One** ERP implemented by Cinntra Infotech

## Before: Challenges & Opportunities

- No real-time data, which generated a need for constant meetings to ensure everyone in the company was on the same page.
- Lack of communication amongst the departments resulted in unorganized sales and marketing on public tenders.
- Due to unmanaged data the inventory stats are mixed and caused excessive material wastage & increased production pricing.
- Requirement of a software to establish new practices that would streamline the whole process.
- Excessive manual entry process delayed the delivering process, created confusion in the duration of working hours and leaves of the employees.

## Why SAP and Cinntra Infotech

- SAP Business One is a scalable & customizable software solution that delivers quality and timely insight of the business. SAP ERP helps to improve the results of different processes such as Purchase, Inventory, Accounts, and Sales with real-time connectivity.
- A simple yet affordable business solution for small and medium industries.
- Cinntra Infotech lives & breathes ERP implementation, development, and Infrastructure management.
- Cinntra Infotech has provided 100% success rate in SAP Business One, ByDesign & HANA implementation.
- Cinntra Infotech's highly specialized intelligent enterprise add-ons (Bar Code, Job work solution, Quality Management, Dealer Management, Billing Wizard, POS integration, Web Portal, and more) with SAP Business One, act as a one-stop solution; addressing the challenges of the Apex company.
- Cinntra's team of experts performs business-specific R&D with the vision to deliver solutions that not only meet the business requirement for today but also continue to fulfill the customers' needs in the near future.

## After: Automated Processes with Payment Term Add-On

- After the implementation by Cinntra Infotech, the company can track daily and monthly reports which allows them to make better investment decision-making.
- Each process of the business was automated which saves time and money.
- As a result of being a centralized business process, the company was able to access real-time data company-wide 24/7.
- Management's confidence in SAP Business One resulted in better inventory management and helped in reducing production cost.



Apex is one of the leading diversified Construction, Infrastructure concessions & Services groups. It had attained a strong reputation in the field of Construction, Electro-Mechanical Contracting with Excellent commitment, sustained growth and stability, professional management with high-quality work, on time, and within budget. Apex has built up a substantial reputation and is actively engaged in Turnkey projects in areas such as Electro-Mechanical works comprising HVAC, Plumbing & Drainage, Fire Fighting/Protection, and Electrical including Low Voltage systems.

## Feature Partner



Customer Name -

APEX PROJECTS INDIA PVT. LTD.

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Industry -

Construction

Featured Solutions -

SAP Business One

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