

# LIT dramatically improved its operations & gained extreme control with SAP Business One

Cinntra's SAP Business One solution is the perfect fit for LIT, facilitating flexibility, speed, and simplicity.



*Largest & most-influential manufacturer*

# LIT - LET'S INNOVATE TOGETHER

LIT India Private Limited is one of the prominent Original Design Manufacturers (ODM) and Original Equipment Manufacturers (OEM) suppliers in the domain of remote control manufacturing for some of the world's most prestigious corporations. It includes Philips, Voltas, Orient Electric, MI, Jio, LLOYD, Havells, Carrier, and more. LIT facilitates the most innovative, superior-quality, and cost-competitive products that connect you to the entertainment you love. Established in 1995, it employs over 400 employees.



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# CHALLENGES THAT RADICALLY IMPACT BUSINESS

The biggest challenge of LIT was keeping their manufacturing processes profitable and competitive, whilst at the same time improving quality control and productivity. LIT knew they required to modernize its supply chain, procurement, workflows with automation and mobility to achieve new heights in business operational excellence. Some of the major challenges faced by LIT represents here;

01

No reflection of real-time inventory transactions with the legacy system.

02

Unable to calculate the cost of scrap and finished goods during production operation.

03

Reporting requirement to compare quarter-by-quarter sales and other indispensable information.

04

Real-time reflection of orders, stock and goods.

05

Company expansion necessitated more efficient operations, such as process tracking, quality control, real-time synchronization within departments, and more.



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# AIMED TO TRANSFORM DIGITALLY

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As such, LIT sought to improve the entire system workflow throughout its business disciplines, from sales analysis to inventory management. They wanted to automate all standard business processes and integrate new customized systems to make the operations more facile. And with business expansion, this exigency became even more urgent.

With this in mind, a decision was made to work with an SAP partner and selected Cinntra Info Tech. Being a technology partner, we worked with LIT to gain an understanding of their business and recommend a workaround, which gave them the solution they needed. They were immediately impressed by our approach and thorough knowledge about the manufacturing industry pain points and how quickly we intuitively anticipate LIT's unique integration needs.



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# INGENIOUS SOLUTION THAT IMPROVED LIT OPERATIONS

The functional and technical consultants of Cintra analyzed the entire situation and proposed the integration of the SAP Business One ERP system with the HANA database. We knew that SAP BI is able to achieve all the requirements of LIT, facilitating a unified platform for all core business operations.

Soon after implementing the SAP Business One with the custom add-ons - Job Work & Quality Control,

it became clear that it could help LIT India Pvt. Ltd. greater efficiencies in all business domains without fail. Furthermore, they experienced exponential improvements at every level of operations. Ultimately, LIT has achieved the seamless, fully-integrated software system for all prime enterprise functions they were looking for.



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# INCREDIBLE RESULTS

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- ✓ SAP Business One's inbuilt financials modules manage all of the LIT's financial and accounting processes without fail.
- ✓ The real-time insights into inter-departmental workflows facilitate the organization to make intelligent decisions.
- ✓ Greater accuracy in supply chain operations, better asset control, and complete visibility over its inventory.
- ✓ Different departments can share information automatically, improving accuracy and simplifying workflows.
- ✓ Now they can easily track inventories at the department level by generating numerous warehouses such as, Scrap, Job Work, Finished Goods, and many others.
- ✓ Able to calculate the scrap and finished Goods cost automatically through custom add-on.
- ✓ Access to different types of dashboards, such as best ten customers, monthly sales, helping them to analyze the progress graphically.
- ✓ The custom Job work add-on helps LIT track the cost of scraps and finished goods. Plus, the Quality-add-on enables them to check item quality during multiple stages of production.



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# LOOKING TO THE FUTURE

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We're proud to be a technology partner for LIT as we improved their productivity by deploying SAP Business One, which facilitates complete control over daily operations and improved management.

The ongoing journey of LIT India Pvt. Ltd. towards fully automating their manufacturing unit is a compelling testament to the competitive edge that manufacturers can achieve from SAP Business One. Now, they use SAP BI with the HANA database for all its core business processes, including managing the inventory, entire sales trajectory, human resources, and relationships with suppliers.

The SAP BI enables LIT to connect with another system while fulfilling the business's expanding demands. When more systems get integrated with SAP BI, the LIT manufacturing units will continue to evolve into complete automated units. Additionally, the SAP BTP platform capabilities will assist the organization in developing new custom-made applications on the Business Technology Platform to quickly address complex manufacturing problems in conjunction with the SAP BI. It is well-placed to further capitalize on the SAP Business One benefits—a higher degree of automation and new intelligent technologies.