

# Trading Company got its payment system fixed with **SAP Business One** implementation and **Cinntra Infotech**

## Before: Challenges & Opportunities

- Requirement of software to establish new practices that would streamline the whole payment process.
- Excessive manual entry process or the software they were using caused delay in payment, created confusion in-house & outside the payment process.
- Order management errors that happened due to lack of management. Creating default orders, quotes, and converting invoices was a hassle.
- Requirement of an integrated digital platform to accurately and efficiently manage sales, inventory, procurement, and financial accounting.

## Why SAP and Cinntra Infotech

- SAP Business One is a customizable & scalable software solution that delivers quality and timely insight into the business. A simple yet affordable business solution for industries of all types.
- Cinntra Infotech lives & breathes SAP ERP implementation, development, and Infrastructure management. Our results-driven approach can be adjusted and scaled according to unique business requirements. Thus, the company can easily move its business forward.
- Cinntra Infotech's highly specialized intelligent enterprise add-ons (Bar Code, Job work solution, Quality Management, Dealer Management, Billing Wizard, Coupon, POS integration, Web Portal, and more) with SAP S/4 HANA, act as a one-stop solution; addressing the challenges of the Kafila company.

## After: Value-Driven Results

- After the implementation by Cinntra Infotech, the company was able to make the payment process easier which allowed them to make better investment decision-making.
- Each process of the business was automated which saves time and money.
- As a result of being a centralized business process, the company was able to access real-time data company-wide 24/7.
- Cinntra Infotech developed a specific add-on named coupons which made it effortless for the company to develop invoices.
- Automotive bill generation, invoice creation, and quotes were made with the machine learning provided by Cintra Infotech.

## KFL Trade Link

M/s. KFL Trade links (KFLT) is a Partnership Firm formed in Sept '2017 with offices in New Delhi. The firm is engaged in a distribution of automotive components under the "Kafila" Brand in the states - Maharashtra, Gujarat, Bihar, Jharkhand, Orissa, and Karnataka & Andhra Pradesh.

KFLT distributes Steering & suspension components for LMV, trucks, and trailers.

Partners of the Firm are Mr. Kartik Malhotra, an Engineer from Georgia Institute of Technology, USA, and Mr. Nitin Bansal, a qualified Chartered Accountant. The firm has also launched its own brand "Kembo" to distribute the products (Brake Linings AND suspension and fastening components for Indian multi-axle vehicles), which are non-competing with Kafila. The firm is getting these products contract manufactured.

## Feature Partner



**Customer Name -**  
KFL Trade links

**Industry -**  
Trading

**Featured Solutions -**  
SAP B1 with HANA & Coupon Add-on

**THE BEST RUN**